

# **Enterprise Europe Network Venturefest Oxford 2015**









## **Enterprise Europe Network**

## The goal of the Enterprise Europe Network is to establish links between people / companies / organisations.

- The world's largest B2B matchmaking network
- ~2000 people in 60 countries
- Fully funded service











## **Our main activities:**

- Partnering
- Access to funding











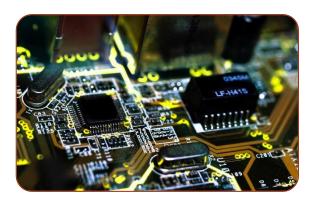


## **Partnering**

## Find contacts in other regions of EU and UK:

- Suppliers, manufacturers, distributors
- Technologies, developers
- EU consortia







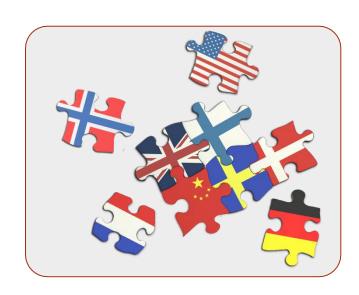






### How do we deliver?

- Partnering Database
- Partner Search Forums
- Personal Introductions













We found 12 record(s) for your query.

#### Last Modified:

A week ago
A month ago
A quarter ago
A year ago

#### Sort by:

Default

Title of Profile	Country	Туре	Date
Innovative technologies of cosmoceutics and neurocosmetics	Spain	Tech. Request	2014-05- 12
Technical expertise sought to develop affordable elderly care device	India, Republic of	Tech. Request	2014-07- 16
Production of parenteral nutrition bags in small batches	France	Tech. Request	2014-09- 25
3D cell culture, tissue engineering and R&D in extra cellular matrix	India, Republic of	Tech. Request	2014-07- 24
Small molecule hit and lead compounds for most indications	United Kingdom	Tech. Request	2014-09- 25











#### **FORUM** POSTS LAST POST TOPICS Europ. Projects Partner Search by Mihail Soare (RO00049) - Active - Type of forum: Forum 08 Apr 2014, 14:59 - Scope/purpose: Not communicated by the moderator yet - Who can create messages: All Network Partners, associate members and affiliates. Staff from the EACI and from the Commission have no access. - Who can read messages: All Network Partners, associate members and affiliates. Staff from the EACI and from the Commission have no access. - Recommended visit frequency: Not communicated by the moderator yet Unread posts Horizon2020 partner search 467 926 by Monia Jendoubi (TN00532) -Active La of forum: Forum 08 Apr 2014, 16:20 - Scope/purpose: Dissemination of profiles from SMEs, RTD performers willing to participate to Horizon2020 projects, as coordinators or partners. The forum can also be used for partner search for other European innovation programmes (eureka, eurostars, eco-- Who can create messages: All Network Partners, associate members and affiliates. Staff from the EACI and from the Commission have no access. - Who can read messages: All Network Partners, associate members and affiliates. Staff from the EACI and from the Commission have no access. - Recommended visit frequency: Weekly Moderator: Lauréline RENAULT (FR00154) - Active Quick EU Funding Partner Search 9 11 by Jesus Yague Belmonte (ES00044) - Active G Type of forum: Forum 07 Apr 2014, 15:58 · Scope/purpose: o quickly partner search for tenders with timely manner for Horizon 2020, SME Instrument, Erasmus+, EIP, Eurostars and so on o Examples of messages to look for: ☐ References to TO/TR/RDR Profiles in Merlin which are closing within 3 month relating to a specific EU research call ☐ Quick partner search posts including the following topics: - Deadline - Call-Identification - Organization-Identification: SME or Research/University - Role: Partner or Coordinator





partner for H2020, an SME is seeking another SME from a certain country for Eurostars etc.

- short (!) project description: should include specific details of what is needed i.e. the university is seeking an SME





#### Horizon2020 partner search

Moderator: Lauréline Renault (FR00627) - Active

NEWTOPIC★ Search this forum Search posts	Mark topics read • 741 topics • Page 1 of 15 • 1 2 3 4 5 15			
TOPICS	REPLIES	VIEWS	LAST POST	
Partners wanted for ISSI 1.2014-2015 project proposal by Angela M. Pulvirenti (IT00282) - Active » 29 Jun 2015, 16:19	3	102	by Iraklis Agiovlasitis (GR00432) - Active [2 02 Jul 2015, 12:21	
Public partner sought for DRS Project by Daniela Cena (IT00106) - Active » 01 Jul 2015, 14:51	1	48	by Javier Montiel Bonmatí (ES00575) - Active 🖸 02 Jul 2015, 10:09	
Urgent EUROSTARS2 Partner Search- Agriculture Machinery by Viney Chauhan (UK00773) - Active » 26 Jun 2015, 13:46	2	64	by Viney Chauhan (UK00773) - Active [2 01 Jul 2015, 15:52	
Urgent PS H2020-SEAC-2015-1 by Agata Zak (PL00592) - Active » 26 Jun 2015, 12:48	0	50	by Agata Zak (PL00592) - Active [2] 26 Jun 2015, 12:48	
INDUSTRIAL PARTNER SEARCH FOR ERANET 2015-ADDITIVE MANUFACT  © by Patricia Thomas (ES00213) - Active » 27 May 2015, 13:09	3	148	by Anne-Marie VIEUX (FR00164) - Active [2 26 Jun 2015, 10:55	
NMP-11-2015 phase 2 : CRO in Oncology and Nanomedicine by Thomas FAUVEL (FR00696) - Active » 23 Jun 2015, 09:52	3	87	by Thomas FAUVEL (FR00696) - Active [2] 26 Jun 2015, 09:58	
LFP - Horizon 2020, SC5-20-2015 by Dmitry Petryaev (RU00478) - Active » 25 Jun 2015, 08:45	0	52	by Dmitry Petryaev (RU00478) - Active [2] 25 Jun 2015, 08:45	
Improving expertise - industrial relations VP/2015/004 ① by Roberto Bassetto (IT00567) - Active » 22 Jun 2015, 11:01	0	55	by Roberto Bassetto (IT00567) - Active [2] 22 Jun 2015, 11:01	
Agrifood cluster looking for host consortium by Gwladys lemenand (FR00702) - Active » 15 Jun 2015, 10:38	0	62	by Gwladys lemenand (FR00702) - Active [2 15 Jun 2015, 10:38	
Partner sought - H2020-DRS-2015 by Agata Zak (PL00592) - Active » 03 Jun 2015, 09:51	3	177	by Simone Sparano (IT00573) - Active [2 10 Jun 2015, 15:47	
Partners for FTIPilot-1-2015 - Die wear of forging tools © by Joanna Einbock (DE00407) - Active » 09 Jun 2015, 12:53	0	55	by Joanna Einbock (DE00407) - Active 2 9 Jun 2015, 12:53	









## Current Horizon 2020 searches

- Industrial end users needed for "Additive manufacturing to photoconstruct tailor-made hydrogels" project to provide assistance in order to direct the chemical design to a precise application and evaluate the resulting materials' commercialisation potential
- Oncology CRO specialised in nanomedicine sought to complete a consortium aiming to translate promising nanotherapies for cancer from pre-clinical lab stage to Phase 1 clinical testing.
- ICT and battery experts as well as enterprises for testing the system in a real environment sought to join develop an electronic power system for electric vehicles that will optimise charging performance (super-fast charging) and will support communication between an enhanced BMS.

## **Personal Introductions**

BOLT

2000 people + 600 business support organisations

=

Connection made in less than 12h!











## Access to funding

## Our Support:

- Understand and access Horizon 2020, Eurostars etc.
- Application review
- Coaching support for SME Instrument beneficiaries
- Innovate 2 Succeed coaching outside funding









## Some of our achievements:

- ✓ Williams Advanced Engineering found German, Spanish and Italian partners to apply for Horizon 2020 and won €12m
- ✓ VTOL Technologies received a letter of support for their Horizon 2020 application from the Slovakian national rail operator
- ✓ 3 SMEs won €50k SME Instrument Phase 1 grant
- ✓ Association of RPAS joined an €1m EU consortium
- Home care organisations joined an AAL project to use new movement sensors developed by Canary Care









## What we are working on right now?

- ☐ Agritech SME speaking with poultry farms to provide biowaste to make biocoal
- Developer of biodegradable diagnostic devices seeks manufacturers
- Start up is sourcing new materials to develop a super fast phone charger
- Developer of oral cancer treatment technology looking to commercialise in India
- Developer of novel hip protectors with sensors is expanding into Nordics









## Thank You!

**Triin Udris** 

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